



# ASP Purchasing

## About ASP

Freeing up funds and resources for healthcare professionals on the front-line is what we do. Anglia Support Partnership (ASP) is a business arm of the NHS and is hosted by the Cambridgeshire and Peterborough NHS Foundation Trust.

We are the NHS support services provider of choice for a number of NHS organisations in the east of England and we are extending our reach both geographically and to non-NHS organisations around the UK.

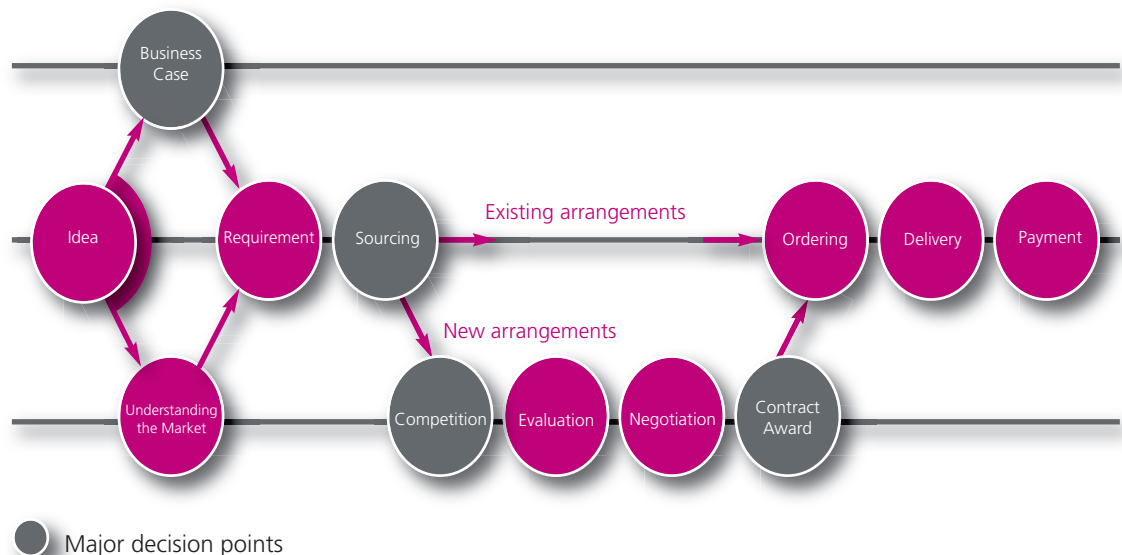
We offer a broad range of services giving clients and prospective customers the advantage of a single provider for all their requirements. Doing business with **ASP** means that we will provide you with seamless solutions and problem solving as our teams work together to improve your business efficiency.

Services provided include:

- Financial services
- Procurement
- Payroll
- Primary care
- Catering
- Facilities management
- Occupational health
- Risk services
- IT training/support
- Recruitment services
- Workforce information

**ASP Purchasing** offer a strategic and operational procurement service to ensure best value for money for all our customers. With qualified purchasing professionals working to ISO quality accredited processes, this team helps customers to extract maximum value from their non-pay expenditure.

The service uses state-of-the-art technology delivered through an e-purchasing system that handles requisition-to-order conversion, complemented by strategic contract sourcing, together with support to customers on effective procurement of services.



## Key Benefits

- Achieve real cash savings on goods and services
- Reduction in costs in the procurement cycle
- Advise on and ensure adherence to legislative regulations
- Improve prompt payment of invoices
- Electronic **Purchase to Pay** processes using best practice procurement methodologies and systems
- Improved matching of both GRN and invoice to order
- Provide key management information to control expenditure
- Up to date catalogues and prices
- Ongoing support and training to **Purchase to Pay** customers
- Fully-managed implementation of e-procurement

## Our Customers Include

- Cambridgeshire and Peterborough NHS Foundation Trust
- Cambridgeshire Community Services NHS Trust
- NHS East of England
- NHS Cambridgeshire
- NHS Norfolk
- NHS Peterborough
- Peterborough Community Services



## Delivering Quality

**ASP Purchasing** has ISO 9001:2008 accreditation. Our team of qualified purchasing professionals help ensure you comply with procurement legislation and make sure you obtain a competitive price for goods and services.

## Key Performance Indicators (KPIs)

ASP provides Performance Management Information to its customers, see examples below:

- Requisition Turnaround **95%** in three days - currently achieve **99%**
- Savings achieved – currently exceed **4.5%** per annum
- Value of orders placed against contract - currently achieve **78%**
- Customer satisfaction with the support and advice received on tenders **90%** - currently achieves **100%**
- Number of compliments and complaints received

## Tailored to You

Purchasing offers three packages which can be tailored to suit your requirements:

- **Standard Service** - includes the placement of all orders against an agreed timescale.
- **Managed Service** - includes standard service above plus complete catalogue management against key contracts.
- **Fully Managed Service** - includes managed service above plus strategic procurement advice which includes undertaking on all tender/contract work utilising e-tendering tool, leading to a supplier reduction programme and an increasing percentage of orders placed against contract. Full management information will be provided to ensure full control of non-pay spend realised.

Once we understand your requirements we can help you benchmark existing services and costs and identify potential improvements.

## Technology



**ASP** has been using iSOFT's Integra

system since inception, and has a wealth of experience in its use. **ASP** and iSOFT Business Solutions have a long standing working relationship, which benefit us and our customers through close support, speedy resolutions of issues and early access to software developments and upgrades.

Fully deployed across the WEB, the e-Procurement module has extensive workflows which encompass electronic transmission of all documentation utilising approved XML standards. Allowing total and seamless integration with recognised market sites, Integra e-Procurement provides for simple and easy to use Catalogue Management. The system provides for electronic quotations and is fully integrated with document imaging.

The key tangible benefit to be delivered by Integra e-Procurement is cost reduction. Savings can be immediately achieved in terms of people costs as well as administrative cost saving arising from the reduction in stationery, postage and fax.



To find out more about what ASP can offer you please contact us on:  
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